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FEB 28 MANNUAL AUDITED REPORT

Washington DC

**FORM X-17A-5 PART III** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

**FACING PAGE** 

REPORT FOR THE PERIOD BEGINNING	January 1, 2012	AND ENDING	December 31, 2012
	MM/DD/YY		MM/DD/YY
	A. REGISTRANT IC	ENTIFICATION	
NAME OF BROKER-DEALER: Transamerica Capital, Inc.			OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUS	INESS: (Do not use P.O.	Box No.)	FIRM ID. NO.
4600 South Syracuse Street, Suite 1100			
	(No. an	d Street)	, , , , , , , , , , , , , , , , , , , ,
Denver	Colorado		80237-2719
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PE	RSON TO CONTACT IN	REGARD TO THIS REPO	ORT
Michael Brandsma			(720) 482-1515
			(Area Code - Telephone No.)
	B. ACCOUNTANT I	DENTIFICATION	
INDEPENDENT PUBLIC ACCOUNTANT W	nose opinion is contained	in this Report*	
Ernst & Young LLP			
	(Name - of individual, sta	ate last, first, middle name	9)
801 Grand Avenue, Suite 3000	Des Moines	lowa	50309
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:  X Certified Public Accountant  Public Accountant  Accountant not resident in United States	or any of its possessions.		
	FOR OFFICIAL	USE ONLY	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2),

SEC 1410 (6-02) Persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.



#### Oath or Affirmation

I, Michael Brandsma, affirm that, to the best of my knowledge and belief, the accompanying financial statements and supplemental information pertaining to the firm of Transamerica Capital, Inc. as of December 31, 2012, are true and correct. I further affirm that neither the Company nor any principal officer or director has any proprietary interest in any account classified solely as that of a customer.

Michael Brandsma President & CFO

Dolla M. Eppes)
Notary Public



Donna M. Eppes My Commission # EE92986 Expires: May 13, 2015 Bonded Thru CNA Surety

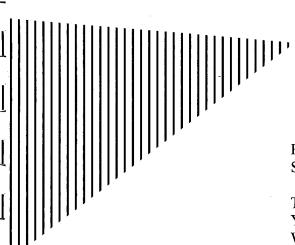
### This report contains:

- (X) (a) Facing page
- (X) (b) Statement of Financial Condition
- (X) (c) Statement of Operations
- (X) (d) Statement of Cash Flows
- (X) (e) Statement of Changes in Stockholder's Equity
- ( ) (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors
- (X) (g) Computation of Net Capital
- ( ) (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3
- () (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3
- (j) A reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3
- ( ) (k) A reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation
- (X) (l) An Oath or Affirmation
- ( ) (m) A copy of the SIPC Supplemental Report
- (X) (n) Supplementary Report of Independent Registered Public Accounting Firm on Internal Control Required by SEC Rule 17a-5(g)(1)

### SEC Mail Processing Section

FEB 28 2013

Washington DC 401



FINANCIAL STATEMENTS AND SUPPLEMENTAL INFORMATION

Transamerica Capital, Inc. Year Ended December 31, 2012 With Report and Supplementary Report of Independent Registered Public Accounting Firm

Ernst & Young LLP

FINANCIAL STATEMENTS AND SUPPLEMENTAL INFORMATION

Transamerica Capital, Inc. Year Ended December 31, 2012 With Report and Supplementary Report of Independent Registered Public Accounting Firm

# Finacial Statements and Supplemental Information

Year Ended December 31, 2012

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### Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholder Transamerica Capital, Inc.

We have audited the accompanying financial statements of Transamerica Capital, Inc. (the Company), which comprise the statement of financial condition as of December 31, 2012, and the related statements of operations, changes in stockholder's equity, and cash flows for the year then ended that are filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in conformity with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Transamerica Capital, Inc. as of December 31, 2012, and the results of its operations and its cash flows for the year then ended, in conformity with U.S. generally accepted accounting principles.

#### **Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The information contained in the Supplemental Information schedule is presented for purposes of additional analysis and is not a required part of the financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Ernst + Young LLP

February 25, 2013

# Statement of Financial Condition (Dollars in thousands, except for share data)

## December 31, 2012

Assets	
Cash and cash equivalents	\$ 36,277
Wire orders - other broker dealers	11,977
Distribution fees receivable	15,851
Deferred tax, net	1,230
Prepaid expenses and other assets	 379
Total assets	\$ 65,714
Liabilities and stockholder's equity	
Liabilities	
Due to affiliates, net	4,001
Wire orders - other broker dealers	11,977
Commissions payable to affiliates	12,463
Payable to parent under tax allocation agreement	3,470
Salaries, benefits and bonuses payable	3,290
Service fees payable	9,523
Other liabilities	 5,165
Total liabilities	49,889
Stockholder's equity	
Common stock, no par value, 1,000,000 shares	
authorized, 1,062 shares issued and outstanding	1
Additional paid-in capital	127,976
Retained deficit	 (112,152)
Total stockholder's equity	 15,825
Total liabilities and stockholder's equity	\$ 65,714

See accompanying notes.

# Statement of Operations (Dollars in thousands)

## December 31, 2012

Revenues		
Commission income	\$	514,814
Marketing allowables from affiliates		106,678
Distribution fees		133,631
Mutual fund concessions from affiliates		27,676
Administrative service fees from affiliates		731
Other income		465
Total revenues	-	783,995
Expenses		
Commissions		610,075
Wholesaler compensation and related expenses		34,808
Account supervision fees		51,730
Other service fee expenses to affiliates		8,384
Employee compensation and related benefit expenses		34,300
Travel and entertainment expenses		7,261
Advertising and promotion expenses		5,936
Seminars and convention expenses		5,123
Other operating expenses		18,303
Total expenses		775,920
Income before income taxes		8,075
Income tax expense		
Income tax expense		4,381
Net income	\$	3,694

See accompanying notes.

# Statement of Changes in Stockholder's Equity (Dollars in thousands)

## December 31, 2012

Common Stock	\$ 1
Additional Paid-in Capital	
Balance at beginning of year	\$ 154,818
Capital contribution from parent	158
Return of capital to AUSA Holding Company	(27,000)
Balance at end of year	\$ 127,976
Retained Deficit	
Balance at beginning of year	\$ (115,846)
Net income	3,694
Balance at end of year	\$ (112,152)
Total Stockholder's Equity	\$ 15,825

See accompanying notes.

# Statement of Cash Flows (Dollars in thousands)

December 31, 2012

CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	\$	3,694
Adjustments to reconcile net income to net cash and		
cash equivalents used in operating activities:		
Changes in:		
Deferred income taxes		815
Distribution fees receivables		(1,412)
Commissions payable to affiliates		22
Payable to parent under tax allocation agreement		(348)
Prepaid expenses and other assets		(210)
Due to affiliates		(73,851)
Salaries, benefits and bonuses payable		(230)
Service fees payable		3,272
Other liabilities		858
Net cash and cash equivalents used in operating activities		(67,390)
CASH FLOWS FROM FINANCING ACTIVITIES		
Capital contribution from parent		158
Return of capital to AUSA Holding Company		(27,000)
Net cash and cash equivalents used in financing activities		(26,842)
Net decrease in cash and cash equivalents		(94,232)
Cash and cash equivalents, beginning of year		130,509
Cash and cash equivalents, end of year	\$	36,277
Supplemental cash flow information		
Net cash paid during the year for income taxes	\$	3,755
Net cash paid during the year for interest	\$ \$	20
The control of the four tot and tot	Ψ	20
See accompanying notes.		

# Notes to Financial Statements (Dollars in thousands)

December 31, 2012

#### 1. Summary of Significant Accounting Policies

Transamerica Capital, Inc. (the Company) is a wholly owned subsidiary of AUSA Holding Company (AUSA), which is a wholly owned subsidiary of AEGON N.V., a public limited liability share company organized under Dutch law. The Company is a broker-dealer registered with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority (FINRA). The Company primarily wholesales and markets variable insurance products and mutual funds for affiliated companies.

#### **Basis of Presentation**

The preparation of financial statements in conformity with U.S. generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Cash and Cash Equivalents**

Cash and cash equivalents include cash on hand and on deposit and short-term highly liquid investments with original maturities of three months or less. Cash and cash equivalents are primarily valued at amortized cost, which approximates fair value.

#### **Deferred Income Taxes**

Deferred income tax assets or liabilities are computed based on the difference between the financial statement and income tax bases of assets and liabilities, using the enacted marginal tax rate. Deferred income tax expenses or credits are based on the changes in the asset or liability from period to period.

#### **Commission Income**

Sales commissions and fees earned along with the related commission expenses on the distribution of mutual fund shares are recorded on the trade date (the date the orders are executed). Commission income earned on sales of insurance products is determined as a percentage of collected premiums.

# Notes to Financial Statements (continued) (Dollars in thousands)

#### 1. Summary of Significant Accounting Policies (continued)

#### **Marketing Allowables**

Marketing allowables revenue is derived from the sales of shares of an affiliated group of mutual funds and sales of annuities for affiliated companies.

#### **Distribution Fees**

Distribution fees include 12b-1 fees that are paid out of the mutual fund's assets to cover distribution expenses and shareholder service expenses. The fees collected are used for marketing and selling fund shares, such as compensating brokers and others who sell fund shares, paying for advertising, printing and mailing of prospectuses to new investors, and printing and mailing of sales literature.

#### **Subsequent Events**

Management has evaluated subsequent events between the balance sheet date and the date when the financial statements are issued.

#### **Recent Accounting Guidance**

Current Adoption of Recent Accounting Guidance

Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures

In May 2011, the Financial Accounting Standards Board (FASB) issued (Accounting Standards Update (ASU) 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS, which amends current guidance to achieve common fair value measurement and disclosure requirements in U.S. GAAP and International Financial Reporting Standards. Some of the amendments represent clarifications of existing requirements. Other amendments change a particular principle or requirement for measuring fair value or disclosing information about fair value measurements. The guidance is effective for interim and annual periods beginning after December 15, 2011. The Company adopted the guidance on January 1, 2012. The adoption affected disclosures but did not impact the Company's results of operations or financial position.

# Notes to Financial Statements (continued) (Dollars in thousands)

#### 2. Fair Value Measurements and Fair Value Hierarchy

ASC 820 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value, and enhances disclosure requirements for fair value measurements.

In accordance with ASC 820, the Company has categorized its financial instruments into a three-level hierarchy, which is based on the priority of the inputs to the valuation technique. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure fair value fall within different levels of the hierarchy, the category level is based on the lowest priority level input that is significant to the fair value measurement of the instrument.

Financial assets and liabilities recorded at fair value on the Statements of Financial Condition are categorized as follows:

- Level 1. Unadjusted quoted prices for identical assets or liabilities in an active market.
- Level 2. Quoted prices in markets that are not active or inputs that are observable either directly or indirectly for substantially the full term of the asset or liability. Level 2 inputs include the following:
  - a) Quoted prices for similar assets or liabilities in active markets
  - b) Quoted prices for identical or similar assets or liabilities in non-active markets
  - c) Inputs other than quoted market prices that are observable
  - d) Inputs that are derived principally from or corroborated by observable market data through correlation or other means
- Level 3. Prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. They reflect management's own assumptions about the assumptions a market participant would use in pricing the asset or liability.

# Notes to Financial Statements (continued) (Dollars in thousands)

#### 2. Fair Value Measurements and Fair Value Hierarchy (continued)

The Company recognizes transfers between levels at the beginning of the quarter.

The following table presents the Company's hierarchy for its assets measured at fair value on a recurring basis at December 31, 2012:

	L	evel 1	Level 2	L	evel 3	Total
Assets			 		<del></del> .	
Cash equivalents (a)	\$	<b>-</b>	\$ 23,213	\$	-	\$ 23,213
Total assets	\$	-	\$ 23,213	\$	-	\$ 23,213

(a) Cash equivalents are primarily valued at amortized cost, which approximates fair value. Operating cash is not included in the above-mentioned tables.

During 2012, there were no transfers between levels.

#### 3. Income Taxes

The Company files consolidated federal and state tax returns (where applicable) with its Parent and affiliated group members. Under the terms of a tax-sharing agreement, each member of the group has agreed to pay its proportionate share of income taxes calculated on a separate return basis, except that tax credits, certain state income tax adjustments, and net operating loss carryforwards are determined on the basis of the consolidated group. Accrued separate Company state income taxes for consolidated state income tax returns that are not paid by the Company under the tax sharing agreement are settled through capital contributions or distributions to the Parent. Under this agreement, the Company had contributions of \$158 during the year ended December 31, 2012. Deferred income taxes have been established by each member of the consolidated group based upon temporary differences within each entity.

# Notes to Financial Statements (continued) (Dollars in thousands)

#### 3. Income Taxes (continued)

The provision for income tax expense (benefit) consists of the following for the years ended December 31, 2012:

	 2012
Current income tax expense	
Federal	\$ 3,319
State	 246
Total current income tax expense	\$ 3,565
	 2012
Deferred income tax expense (benefit)	
Federal	\$ (310)
State	 1,126
Total deferred income tax expense (benefit)	\$ 816
Total income tax expense (benefit)	\$ 4,381

Federal income tax expense differs from the amount computed by applying the statutory federal income tax rate to income before income taxes due to nondeductible expenses, tax valuation allowances and state taxes.

State income tax expense differs from the amount computed by applying the state income tax effective rate to income before income taxes due to nondeductible expenses and changes in estimated state tax rates between years. In addition, state taxes for some states are based on gross receipts instead of pre-tax income.

The Company provides for deferred income taxes resulting from temporary differences that arise from recording certain transactions in different years for income tax reporting purposes than for financial reporting purposes. These include deferred gains, accrued bonuses and vacation, and other expenses not deductible until future periods for tax purposes.

# Notes to Financial Statements (continued) (Dollars in thousands)

#### 3. Income Taxes (continued)

Deferred income taxes consist of the following at December 31, 2012:

	2012
Deferred tax assets	\$ 2,553
Less: valuation allowance	 (1,323)
Net deferred tax asset	\$ 1,230

The valuation allowance for deferred tax assets at December 31, 2012 was \$1,323. The valuation allowance is related to a net operating loss carryforward and other deferred tax assets that, in the judgment of management, is not more likely than not to be realized. In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that all or some of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets depends on generation of future taxable income during the periods in which those temporary differences are deductible. Management considers the scheduled reversal of deferred tax liabilities, projected taxable income, and tax-planning strategies in making the assessment.

The Company has analyzed all material tax positions under the guidance of ASC 740, *Income Taxes*, related to the accounting for uncertainty in income tax and has determined that there are no tax benefits that should not be recognized at December 31, 2012. There are no unrecognized tax benefits that would affect the effective tax rates. It is not anticipated that the total amounts of unrecognized tax benefits will significantly increase within 12 months of the reporting date.

The Company classifies interest and penalties related to income taxes as interest expense and penalty expense, respectively. The Company did not recognize any penalties for the year ended December 31, 2012. The Company recognized interest expense of \$1 for the year ended December 31, 2012.

The Company files a consolidated return in the U.S. federal tax jurisdiction and various state tax jurisdictions. The IRS audits are final for tax years prior to 2005.

# Notes to Financial Statements (continued) (Dollars in thousands)

#### 4. Related Party Transactions

The Company is a member of a group of affiliated companies that are engaged in the sale of life insurance, annuities, and other-investment related activities. Commissions paid to affiliates was \$36,519 for the year ended December 31, 2012.

The Company is party to a cost-sharing agreement between AEGON USA, LLC (AEGON USA) companies, providing general administrative services as needed. A portion of the Company's operating expenses is paid to subsidiaries of AEGON USA and represents both items specifically identifiable as attributable to the Company and an allocation of shared expenses among several affiliates. The Company's portion of these shared expenses, which approximates the cost to the affiliates, was \$7,484 for the year ended December 31, 2012.

The Company is party to an agreement with Money Services, Inc. (MSI), an affiliate, to sell the rights to future 12b-1 distribution fees and the contingent deferred sales charge to MSI. The sales price is based on the amount of the deferred sales costs, and accordingly, there is no gain or loss on the transaction. The proceeds from such sales and the related commission expense were \$369 for the year ended December 31, 2012.

Distribution fees received from affiliated companies were \$130,092 for the year ended December 31, 2012.

During 2012, the Company paid a return of capital of \$27,000 to AUSA. Even though the Company returned capital to AUSA in 2012 due to the retained deficit reported by the Company, the future operations of the Company are dependent upon continued capital contributions. The Company received \$158 of capital contribution due to a net tax rate trueup from AUSA during 2012.

#### 5. Net Capital Requirement

The Company is subject to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934. This rule prohibits the Company from engaging in any securities transactions when (a) its aggregate indebtedness exceeds 15 times its net capital or (b) its net capital is less than a minimum as defined by the rule. Net capital and the related net capital ratio may fluctuate daily. At December 31, 2012, the Company had net capital of \$8,946, which was \$5,620 in excess of its required net capital of \$3,326. The Company's ratio of aggregate indebtedness to net capital was 5.58 to 1 in 2012. Various other regulatory agencies may impose additional requirements.

# Notes to Financial Statements (continued) (Dollars in thousands)

#### 6. Commitments and Contingencies

The Company leases its office space and certain other equipment under operating leases that expire through 2016. Rental expense for the year ended December 31, 2012 was \$1,677.

At December 31, 2012, minimum rental payments under all noncancelable operating leases with initial terms of one year or more are:

2013	\$	1,480
2014		1,465
2015		1,306
2016		11
	\$	4,262

In the normal course of business, the Company is subject to various claims and assessments. Management believes the settlement of these matters would not have a material effect on its financial position, results of operations or cash flows of the Company.

**Supplemental Information** 

# Computation of Net Capital Pursuant to SEC Rule 15c3-1 (Dollars in thousands)

### December 31, 2012

Computation of net capital				
Total stockholder's equity			\$	15,825
NI and Harmah In according and the decidence				
Nonallowable assets and deductions:	•			
Other assets	\$	6,415		
Total nonallowable assets and deductions				6,415
Net capital before haircuts on securities positions				9,410
Haircuts on securities				464
Net capital			\$	8,946
Computation of alternative net capital requirement				
Aggregate indebtedness	\$	49,889		
	·	, .		
Minimum net capital requirement (greater of \$5 or 6 2/3% of				
aggregate indebtedness			\$	3,326
			Ψ	3,320
Excess net capital			\$	5,620
			Ψ	2,020
Ratio of aggregate indebtedness to net capital				558%
radio of aggregate fine outliess to fice capital			===	33070

There were no material differences between the above computation and the Company's corresponding unaudited Part II of Form X-17A-5 as of December 31, 2012.

## Statement Regarding SEC Rule 15c3-3

December 31, 2012

The Company is exempt from SEC Rule 15c3-3 under paragraph (k)(2)(i) of that Rule.

#### Ernst & Young LLP

#### Assurance | Tax | Transactions | Advisory

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